PRESS RELEASE



MLP anticipates EBIT for 2021 to significantly exceed market expectations

Wiesloch, January 26, 2022 – Based on preliminary unaudited figures, MLP SE expects EBIT for the financial year 2021 of at least € 90 million and thus significantly exceeds the mean value of the current analyst estimates (so-called consensus) of € 74 million EBIT. These preliminary unaudited figures could possibly further increase due to final assessments, particularly in the real estate project business.

In addition to old-age provision and real estate brokerage, wealth management in particular – also through significantly higher performance-based compensation than planned for the fourth quarter of 2021 – contributed to the overall positive business performance. Performance-based compensation is accrued for the performance of investment concepts in wealth management and is largely recognised in income. The sales revenue effect from performance-based compensation in the fourth quarter of 2021 amounted to approximately € 25 million.

"Our preliminary figures, together with the sustainable earnings growth of recent years, are strong evidence that the strategic development of our Group is proceeding successfully – we are consistently pursuing this path" says Dr Uwe Schroeder-Wildberg, Chief Executive Officer of MLP SE.

The online annual press and analyst conference will take place as scheduled on March 10, 2022.

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Contact

Frank Heinemann

Tel +49 (0) 6222 • 308 • 3513 Fax +49 (0) 6222 • 308 • 1131 frank.heinemann@mlp.de

MLP SE Alte Heerstraße 40 69168 Wiesloch Germany

www.mlp-se.com

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About MLP

The MLP Group and its brands Deutschland.Immobilien, DOMCURA, FERI, MLP, RVM and TPC is the financial services provider for private, corporate and institutional clients. Special added value is created by networking the various perspectives and areas of expertise — enabling clients to reach better financial decisions. To this end, the MLP Group competently combines personal and digital offers. Several of the brands also offer selected products, services and technology for other financial services providers.

- Deutschland.Immobilien The real estate platform for financial consultants and clients
- DOMCURA The underwriting agency for financial consultants and consultant platforms
- FERI Investment management for institutional clients and high net worth individuals
- MLP Financial consulting for discerning clients
- RVM The insurance broker for SMEs
- TPC Occupational provision management for companies

An intensive transfer of knowledge and expertise takes place within the network. The specialists support one another in the areas of research and concept development, as well as in client consulting. This valuable and targeted interaction generates additional value for clients, as well as for the company and its shareholders. Economic success also forms the basis for accepting social responsibility.

The group was founded in 1971 and today manages total assets of almost EUR 53 billion, as well as non-life insurance portfolio volumes of around EUR 550 million for just under 560,000 private and 24,600 corporate clients. In addition to this, more than 10,000 financial services providers take up the services on offer.