

MLP in negotiations to acquire RVM

Wiesloch, January 07, 2021 – MLP is involved in promising negotiations to acquire RVM Versicherungsmakler GmbH & Co. KG. MLP intends to acquire the company and its key subsidiaries. The contract could be concluded in the first quarter of 2021.

A possible deal would allow MLP to strategically expand its market position in the field of commercial and industrial insurance. In the last few years, acquisitions of FERI, DOMCURA, DEUTSCHLAND.Immobilien and TPC have helped the MLP Group to successfully establish and develop its business with corporate clients in the field of occupational pension provision, with institutional investors, as well as with brokers in the market. If the possible transaction is successful, the mid-term objective will be to also assume a significant position in the field of commercial and industrial insurance together with RVM. To this end, MLP is focussing on further acquisitions in a heavily fragmented competitive environment.

With its business model, which has proven successful over many years, RVM concentrates on medium-sized clients. Around 200 employees serve more than 2,500 companies in this segment. If the deal goes ahead, RVM will remain as a brand and company with its current management. The focus will then be on expanding its business with the financial strength of the MLP Group. There is also further business potential with other parts of the MLP Group, for example with clients serviced by MLP in occupational pension provision. Following the potential takeover, RVM and its approximately 200 employees would continue to support its clients in the same way.

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However, it remains to be seen whether the acquisition will actually go ahead and, if so, under which conditions. Among other things the process is also dependent on gaining the necessary approvals from the respective management bodies.

Seite 2 von 2

About MLP:

The MLP Group is the partner for all financial matters – for private clients as well as companies and institutional investors. With our five brands, each of which enjoys a leading position in their respective markets, we offer a broad range of services:

- MLP: The dialogue partner for all financial matters
- FER: The investment company for institutional investors and high net-worth individuals
- DOMCURA: The underwriting agency focusing on private and commercial non-life insurance products
- TPC: The specialist in occupational pension provision management for companies
- DEUTSCHLAND.Immobilien: Market place for investment properties

The views and expectations of our clients always represent the starting point in each of these fields. Building on this, we then present our clients with suitable options in a comprehensible way, so that they can make the right financial decisions themselves. For the implementation we examine the offers of all relevant product providers in the market. Our product ratings are based on scientifically substantiated market and product analyses. Manfred Lautenschläger and Eicke Marschollek founded MLP in 1971. More than 2,000 self-employed client consultants and around 1,800 employees work at MLP.