

MLP SE anticipates EBIT above the announced range for 2020

Wiesloch, January 04, 2021 – MLP SE expects to exceed its EBIT forecast for the financial year 2020 (upper end of the range of EUR 34 to 42 million).

Alongside overall positive development of operations, the MLP Group recorded performance-linked compensation for the fourth quarter of 2020, which was also significantly higher than previously planned.

Performance-linked compensation is accrued for the positive performance of investment concepts in wealth management and is largely recognised in income. The revenue effect in the fourth quarter of 2020 amounted to around 15.6 million euros.

"We are anticipating even better performance than most recently forecast. This will help us deliver very good earnings, despite operating in the significantly more difficult framework conditions brought about by the coronavirus pandemic. It also underlines the strength that we have built up," comments Chief Executive Officer Dr. Uwe Schroeder-Wildberg. "We are now harvesting the fruits of our efforts over the last few years to diversify our revenue basis. This has enabled us to more than compensate for coronavirus-based declines in individual consulting fields with gains in others."

MLP published its EBIT forecast on April 27, 2020 and specified a range from EUR 34 to 42 million for the financial year 2020. The expectation of reaching the upper end of this range was then substantiated on July 23, 2020. In 2019, MLP recorded EBIT of EUR 47.1 million.

Contact

Jan Berg

Tel +49 (0) 6222 · 308 · 4595
Fax+49 (0) 6222 · 308 · 1131
jan.berg@mlp.de

MLP SE

Alte Heerstraße 40
69168 Wiesloch

www.mlp-se.com

It is not possible to quantify the newly expected level of EBIT until more specific figures on business development are available for the fourth quarter of 2020. The online press and analyst conference will be held as scheduled on February 25, 2021.

Seite 2 von 2
January 04, 2021

About MLP:

The MLP Group is the partner for all financial matters – for private clients as well as companies and institutional investors. With our five brands, each of which enjoys a leading position in their respective markets, we offer a broad range of services:

- MLP: The dialogue partner for all financial matters
- FER: The investment company for institutional investors and high net-worth individuals
- DOMCURA: The underwriting agency focusing on private and commercial non-life insurance products
- TPC: The specialist in occupational pension provision management for companies
- DEUTSCHLAND.Immobilien: Market place for investment properties

The views and expectations of our clients always represent the starting point in each of these fields. Building on this, we then present our clients with suitable options in a comprehensible way, so that they can make the right financial decisions themselves. For the implementation we examine the offers of all relevant product providers in the market. Our product ratings are based on scientifically substantiated market and product analyses. Manfred Lautenschläger and Eicke Marscholke founded MLP in 1971. More than 2,000 self-employed client consultants and around 1,800 employees work at MLP.