

MLP strengthens its occupational provision business

- TPC GmbH integrated to create the TPC Occupational Provision Division at MLP Finanzberatung SE
- Dr Ralf Raube appointed as divisional board member
- Further improvements in the processes for corporate clients

Wiesloch, April 8, 2020 – To further strengthen its successful occupational provision business, MLP is establishing the TPC Occupational Provision as a new business division within MLP Finanzberatung SE. To this end, TPC GmbH was first merged with MLP Finanzberatung SE and then incorporated into the TPC Occupational Provision Division. "By taking this step, which enables us to offer all services from a single source, we are further strengthening our leading role in the field of occupational provision for corporate clients," comments Dr Ralf Raube, formerly divisional head of TPC BVV and now divisional board member for the new TPC Division. This will make things easier for clients, as they will then have just one contractual partner instead of two. TPC will continue to operate with the same management and staff. Clients will also retain their familiar contacts and services. In addition, internal workflows will be further improved. From a financial accounting perspective, the merger will be back dated to January 1, 2020.

MLP has been building on its consultancy services in the field of occupational provision since 2004 and was able to substantially expand these once again with the acquisition of TPC GmbH in 2008. Having

Contact

Jana Schuppel

Tel +49 (0) 6222 • 308 • 2249
Fax +49 (0) 6222 • 308 • 1131
jana.schuppel@mlp.de

MLP SE
Alte Heerstraße 40
69168 Wiesloch
Germany

www.mlp-se.com

recorded growth of more than 30 percent in the last three years in the brokered premium sum from occupational pension provision, this field has enjoyed very positive further development. Companies and associations benefit from a full portfolio of services here – ranging from needs analyses, through individual concept development and implementation, all the way up to continuous examination of existing occupational provision systems. TPC offers particularly extensive expertise and can, for example, draw up actuarial balance sheet reports for its clients, advise on time value accounts or offer both advice and support for overseas activities. Thanks to the recently introduced employer and employee portal, the TPC Division now also has a USP as a financial services provider, above all among small and medium-sized enterprises. You can read more on this at www.tpc-vorsorge.com/en/tpc-english/.

Page 2 of 3
April 8, 2020

Dr Ralf Raube (* February 9, 1963) has held various management positions for MLP in the field of occupational provision since 2004. Prior to this, he had been Head of Sales at the Gerling Konzern since 1998 and CEO at Gerling Pensionsmanagement GmbH since 2001.

About MLP:

The MLP Group is the partner for all financial matters – for private clients as well as companies and institutional investors. With our five brands, each of which enjoys a leading position in their respective markets, we offer a broad range of services:

- MLP: The dialogue partner for all financial matters
- FERl: The investment company for institutional investors and high net-worth individuals
- DOMCURA: The underwriting agency focusing on private and commercial non-life insurance products
- TPC: The specialist in occupational pension provision management for companies
- DEUTSCHLAND.Immobilien: Market place for investment properties

The views and expectations of our clients always represent the starting point in all fields. Building on this, we then present our clients with suitable options in a comprehensible way, so that they can make the right financial decisions themselves. In advising and supporting our clients, we examine the offers of all relevant product providers in the market. Our product ratings are based on scientifically substantiated market and product analyses. Manfred Lautenschläger and Eicke Marschollek founded MLP in 1971. Nearly 2,000 client consultants and around 1,800 employees work at MLP.