

MLP presents its Annual Report 2014

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- In its Annual Report entitled "In dialogue" MLP takes up the topic of its continuous communication with its clients
- Financial year 2014 closed with increases in total revenue (up 6 percent) and in EBIT (up 27 percent)
- Dividend proposed to the Annual General Meeting: 17 cents per share
- Outlook: slight rise in EBIT anticipated

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Wiesloch, 26th March 2015 – Following the publication of the financial results at the end of February, MLP has today presented its Annual Report 2014. Under the title "In dialogue", MLP emphasizes its continuous dialogue with its clients on the basis of four examples.

In a market environment that remains very difficult, MLP was able to increase total revenue by 6 percent to Euro 531.1 million in 2014 (2013: Euro 499.0 million), while earnings before interest and tax (EBIT) rose by 27 percent to Euro 39.0 million (Euro 30.7 million). The net profit for the period increased to Euro 29.0 million (Euro 23.9 million). On the basis of this business development, the Executive Board and Supervisory Board propose a dividend of 17 cents per share (2013: 16 cents). This corresponds to a payout ratio of 63 percent and therefore falls within the announced corridor.

MLP anticipates a slight increase in EBIT for the financial year 2015.

The annual report is available online at <http://www.mlp-ag.com/investor-relations/financial-publication/reports>. The Annual General Meeting will convene in Mannheim on 18th June 2015.

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An overview of key figures

MLP Group (in Euro million)	Q4/2014	Q4/2013*	Change in %	12 months 2014	12 months 2013*	Change in %
Revenue	177.8	155.3	14	509.7	480.5	6
Commission income	172.0	149.8	15	486.9	457.7	6
Revenue from the interest rate business	5.8	5.5	5	22.9	22.8	0
Other revenue	8.6	7.0	23	21.4	18.5	16
Total revenue	186.4	162.3	15	531.1	499.0	6
Earnings before interest and tax (EBIT)	29.6	20.5	44	39.0	30.7	27
Earnings before tax (EBT)	28.4	20.7	37	37.6	30.8	22
Net profit for the period	21.8	16.0	36	29.0	23.9	21
Earnings per share (diluted/basic) in euros	0.20	0.15	33	0.27	0.22	23
Clients				847,600	841,600**	1
Client consultants				1,952	1,944**	0

*) Previous year's values adjusted ***) September 30, 2014

About MLP:

The MLP Group is the partner for all financial matters – for private clients, companies and institutional investors. With our three brands, each of which enjoy a leading position in their respective markets, we offer a broad range of services:

- MLP Finanzdienstleistungen AG: The dialogue partner for all financial matters
- FERI AG: The investment expert for institutional investors and high net-worth individuals
- TPC GmbH: The specialist in pension management for companies

The views and expectations of our clients always represent the starting point in each of these fields. Building on this, we then present our clients with suitable options in a comprehensible way so that they can make the right financial decisions themselves. For the implementation, we examine the offers of all relevant product providers in the market. Our product ratings are based on scientifically substantiated market and product analyses. Manfred Lautenschläger and Eicke Marscholke founded MLP in 1971. Just under 2,000 client consultants and around 1,500 employees work at MLP.