

MLP and EHL enter into a large-scale cooperation for industrial insurance programmes

Partnership combines EHL's extensive industry expertise with MLP's holistic consulting approach

Wiesloch, 27th July 2011 – MLP and the specialist broker EHL have entered into a large-scale cooperation to support clients with industrial insurance programmes. The newly formed specialist broker EHL, a member of the E&H Group with more than 30 years of industry experience, will be working here via the business generated by MLP with industrial insurance programmes.

EHL will be responsible for selecting the ideal product solution and managing clients procured by MLP consultants in the industrial sector. The MLP consultants will continue to support the managers responsible in all issues relating to private financial services and wealth management.

"This partnership combines the strengths of both respective companies: The holistic consultation by MLP and the extensive EHL competence for industrial insurance programmes", says Dirk Bohsem, Sales Management Director at MLP. "Both our clients as well as our consultants will benefit from this cooperation."

"We are pleased to be able to develop common potentials with MLP", comments Klaus D. Hanselmann, managing shareholder at E&H. "Both companies complement each other perfectly because they pursue an independent consulting approach as brokers."

The industrial insurance sector accounts for much less than one percent of total revenues at MLP and supplements the holistic consulting approach. As part of the partnership the former MLP Divisional Manager Frank Lex will be moving to EHL where he will be assuming the role of managing shareholder.

About EHL and the E&H-Group

As an independent insurance broker, the E&H-Group has been managing clients from the industrial, trade and commerce sectors, both on a national and international basis, with tailored insurance solutions for over 30 years. The EHL GmbH & Co. KG is an affiliated company of the owner-managed corporate group with headquarters in Pforzheim, Germany.

About MLP

MLP is Germany's leading independent consulting company. Supported by comprehensive research, the Group provides a holistic consulting approach that covers all economic and financial questions for private and corporate clients, as well as institutional investors. The key aspect of the consulting approach is the independence of insurance companies, banks and investment firms. The MLP Group manages total assets of more than € 19.9 billion and supports more than 778,000 private and more than 4,000 corporate clients. The financial services and wealth management consulting company was founded in 1971 and holds a full banking licence.

MLP Contact

Frank Heinemann

Tel +49 (0) 6222 308 3513

Fax +49 (0) 6222 308 1131

frank.heinemann@mlp.de

E&H Contact

Tel +49 (0) 7231 4250 0

Fax +49 (0) 7231 4250 111

info@eh-versicherungsmakler.de