

Baader Helvea Equity Research

COMPANY FLASH

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13 August 2026

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MLP SE

Germany

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Reuters: MLPG.DE Bloomberg: MLP GY

Buy

Closing price as of

12-Aug-26 EUR 7.70

Target price EUR 8.80

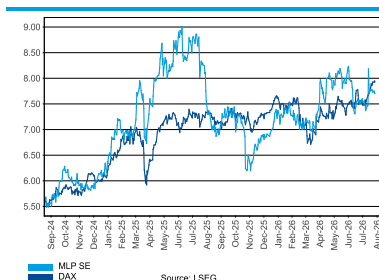
High/Low (12M) EUR 8.23/6.20

Market cap. EUR mn 841

Free float 46.8%

Avg. daily turnover EUR mn 0.38

Price relative to Index



Performance (%)	1M	3M	6M
Absolute	2.5	-1.5	5.6
rel. DAX	-2.5	-11.5	-0.3
rel. STOXX Europe 600	-0.3	-10.2	-1.0
rel. SXXP Financial Serv.	-1.1	-12.4	-8.9

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Positive 1H26 EBIT trajectory as preannounced, FY26 guidance confirmed

Our conclusion

- 1H26 figures published today showed an overall solid trajectory. EBIT of EUR 60.4mn was in-line with the preannounced "around EUR 60mn" (1H25: EUR 42.7mn), which underlines that MLP is fully on track to reach or slightly surpass its guidance for FY26.
- MLP confirmed its EBIT forecast of EUR 100mn to 110mn for FY26. With this, MLP also reaffirmed its mid-term planning for FY28 (EBIT of EUR 140mn to 155mn on total revenue of EUR 1.3bn to 1.4bn) which MLP seeks to reach via the strategic realization of the potential in consulting for family clients, a targeted expansion of the corporate client business and its multi asset approach for institutional and high net worth clients.
- We have increased our estimates for FY26E slightly to reflect the higher than anticipated performance-based compensation at FERL during 1H26, as our projections regularly include this only to a limited extent – which is in-line with MLP's planning assumptions.

Our estimates vs. consensus

		1H25	2025	1H26	1H26E Baader	1H26E LSEG	2026E Baader	2026E LSEG
Revenues	EUR mn	529.1	1,079.6	583.4	572.3	n.a.	1,150.0	1,128.7
<i>Growth yoy</i>	%	2.9	1.2	10.3	8.2		6.5	4.6
EBIT	EUR mn	42.7	87.9	60.4	60.2	n.a.	111.1	109.9
<i>Growth yoy</i>	%	-12.3	-7.5	41.4	41.0		26.4	25.0
<i>Margin</i>	%	8.1	8.1	10.4	10.5		9.7	9.7
Net profit	EUR mn	28.9	55.6	42.4	42.2	n.a.	75.9	74.5
<i>Growth yoy</i>	%	-24.2	-19.7	46.8	46.0		36.5	33.8
<i>Margin</i>	%	5.5	5.2	7.3	7.4		6.6	6.6
Equity	EUR mn	560.8	585.7	589.7	588.6	n.a.	624.5	620.3
<i>Growth yoy</i>	%	-1.7	2.7	5.2	5.0		6.6	5.9
<i>ROE</i>	%		9.6				12.5	12.3
EPS	EUR	0.26	0.51	0.39	0.39	n.a.	0.70	0.68
<i>Growth yoy</i>	%	-24.2	-19.7	46.8	46.0		36.5	33.4
DPS	EUR		0.36				0.40	0.40
<i>Growth yoy</i>	%		0.0				11.1	12.2
BVPS	EUR		5.38				5.72	5.77
<i>Growth yoy</i>	%		3.0				6.4	7.2

Source: Company data, LSEG, Baader Helvea Equity Research

Facts & Analysis

- Total revenues of EUR 583.4mn (+10.3% yoy) came in above our expectations on significantly higher other operating income of EUR 19.6mn (1H25: EUR 11.3mn). In wealth management, MLP also recorded significantly higher revenue (+14.7%), driven in particular by a higher level of AuM and higher performance-based compensation. AuM reached a new all-time high of EUR 68.8bn as of 30-Jun-26 (31-Dec-25: EUR 65.9bn).
- With an increase of 11.9%, non-life insurance revenue was also significantly above the previous year. The managed non-life insurance premium volume hit a new record high of EUR 864.5mn (31-Dec-25: EUR 809.3mn). Revenue from real estate brokerage rose slightly by 7.2% over the previous year's figure. In health insurance, revenue remained at the previous year's level (+4.0%). The MLP Group also recorded stable revenue in the old-age provision consulting field (+2.0%). In loans & mortgages (-19.0%), by contrast, revenue was significantly below the prior-year figure.

Key financials

EUR mn	2025	2026E	2027E	2028E	CAGR (%)
Net income	55.6	75.9	87.6	98.8	21.1
EPS (EUR)	0.51	0.70	0.80	0.91	21.1
BVPS (EUR)	5.38	5.72	6.13	6.58	6.9

Source: Company data, Baader Helvea Equity Research

Valuation ratios

x	2025	2026E	2027E	2028E
P/BV	1.4	1.3	1.3	1.2
P/E	14.6	11.0	9.6	8.5
Div. yield (%)	4.8	5.2	5.8	6.5

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Key data

FY 31 Dec.	2023	2024	2025	2026E	2027E	2028E
Share data						
EPS (EUR)	0.44	0.63	0.51	0.70	0.80	0.91
Dividend (EUR)	0.30	0.36	0.36	0.40	0.45	0.50
Book value per share (EUR)	4.93	5.22	5.38	5.72	6.13	6.58
Tangible book value per share (EUR)	2.86	3.19	3.46	3.77	4.13	4.54
Average no. of shares (mn)	109.3	109.3	108.9	109.2	109.1	109.1
Average share price (EUR)	5.10	5.76	7.43	7.70	7.70	7.70
Average market cap. (EUR mn)	557.2	629.8	809.0	840.7	840.3	839.9
Valuation						
P/E (x)	11.6	9.1	14.6	11.0	9.6	8.5
P/BV (x)	1.0	1.1	1.4	1.3	1.3	1.2
P/TBV (x)	1.8	1.8	2.1	2.0	1.9	1.7
Dividend yield (%)	5.9	6.2	4.8	5.2	5.8	6.5
ROE (%)	9.1	12.5	9.6	12.5	13.5	14.3
Key company data						
Revenue growth (%)	2.6	9.6	1.2	6.5	6.5	6.5
Operating profit growth (%)	-6.5	34.3	-7.5	26.4	13.8	11.3
Cost/Income ratio (%)	-92.8	-91.2	-92.0	-90.6	-89.9	-89.5
Net profit growth (%)	-5.6	42.6	-19.7	36.5	15.4	12.8
Net profit margin (%)	5.0	6.5	5.2	6.6	7.1	7.6
Payout ratio (%)	67.4	56.7	70.6	57.5	56.1	55.2
Tier 1 common capital ratio (%)	18.1	19.2	16.6	16.4	16.5	16.6
Income statement (EUR mn)						
Net interest income	65.7	90.4	78.1	80.0	80.0	80.0
Commissions & fees income	844.5	942.5	968.9	1,040.0	1,113.1	1,191.0
Real estate development income	30.9	4.7	-0.1	0.0	0.0	0.0
Other income	32.4	29.1	32.6	30.0	32.0	34.0
Total revenue	973.5	1,066.7	1,079.6	1,150.0	1,225.1	1,305.0
Personnel expenses	-209.1	-233.0	-237.0	-253.8	-270.5	-288.2
General expenses	-658.3	-710.1	-716.5	-755.1	-796.5	-842.2
Depreciation	-20.6	-22.3	-23.2	-24.3	-25.6	-27.1
Goodwill and intangibles	-15.2	-7.7	-17.0	-8.2	-9.0	-10.2
Total expenditure	-903.2	-973.1	-993.7	-1,041.4	-1,101.6	-1,167.8
Associates	0.4	1.4	2.1	2.5	3.0	3.5
EBIT	70.7	95.0	87.9	111.1	126.4	140.7
Net financial result	-1.7	4.6	-2.8	-2.7	-3.1	-3.5
Taxation	-24.9	-30.3	-29.4	-32.5	-35.8	-38.4
Minority interests	4.5	0.0	0.0	0.0	0.0	0.0
Net income	48.6	69.3	55.6	75.9	87.6	98.8
Cash net income	63.8	77.0	72.6	84.1	96.6	109.0
Balance sheet (EUR mn)						
Loans	2,010	2,121	3,277	3,421	3,534	3,687
Investment portfolio	1,240	1,342	297	308	365	396
Goodwill & Intangibles	225	222	208	213	218	222
Other	442	468	487	497	516	551
Total assets	3,917	4,152	4,269	4,439	4,633	4,857
Other liabilities	3,385	3,582	3,684	3,816	3,966	4,140
Minority interests	-6	0	0	-2	-1	-1
Shareholders' equity	539	570	586	625	668	718
Total liabilities	3,917	4,152	4,269	4,439	4,633	4,857
Risk weighted assets	1,825	1,904	2,323	2,507	2,667	2,848

Source: Company data, Baader Helvea Equity Research

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Company	Date	Rating	Currency	Target price	Closing price as of	Analyst
MLP SE	22-Jan-26	Buy	EUR	8.80	7.17 21-Jan-26	Gerhard Schwarz, CEFA

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