

Preliminary information regarding business segments

	Financial Consulting		Banking		FERI		DOMCURA		Deutschland.Immobilien		Industrial Broker		Holding		Consolidation		Total	
All figures in €'000	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Revenue	405,453	386,895	217,157	174,490	261,291	206,754	126,722	125,648	42,311	51,596	36,466	33,572	-	-	-51,866	-37,830	1,037,534	941,125
of which total inter-segment revenue	40,435	29,027	7,883	8,171	-	-	-	-	2,686	611	-	-	-	-	-51,003	-37,810	-	-
Other revenue	34,504	35,878	6,798	6,531	3,032	5,858	4,018	3,068	5,350	5,326	1,935	1,364	18,750	16,174	-45,248	-41,824	29,139	32,373
of which total inter-segment revenue	22,533	20,708	5,021	4,868	-	-	2	2	-	1,328	-	-	17,693	14,918	-45,248	-41,824	-	-
Total revenue	439,957	422,772	223,955	181,021	264,323	212,612	130,741	128,716	47,661	56,921	38,401	34,935	18,750	16,174	-97,114	-79,654	1,066,673	973,498
Inventory Changes	-	-	-	-	-	-	-	-	-4,295	-11,262	-	-	-	-	-	-	-4,295	-11,262
Commission expenses	-197,850	-179,989	-62,529	-52,907	-150,970	-128,356	-82,507	-82,100	-27,191	-15,755	-971	-1,101	-	-	47,101	33,506	-474,917	-426,701
Real estate development expenses	-	-	-	-	-	-	-	-	-5,225	-19,437	-	-	-	-	129	760	-5,096	-18,676
Interest expenses	-	-	-34,448	-18,450	-	-	-	-	-	-	-	-	-	-	4,227	2,117	-30,220	-16,333
Valuation result/ loan loss provisions	-702	-240	-6,747	-2,298	1,483	-246	93	-163	-4,878	810	-	-	103	-103	2,661	1,203	-7,988	-1,037
Personnel expenses	-92,870	-88,732	-17,828	-16,289	-55,522	-43,879	-23,127	-20,936	-8,511	-9,361	-21,796	-20,378	-13,378	-9,503	-	-	-233,031	-209,078
Depreciation and impairments	-14,568	-17,271	-474	-581	-3,605	-3,649	-4,844	-3,093	-1,211	-5,715	-3,045	-3,412	-2,297	-2,099	-	-	-30,044	-35,820
Other expenses	-111,414	-110,732	-53,496	-48,907	-19,553	-16,852	-15,297	-13,649	-8,027	-11,476	-6,153	-8,654	-20,641	-16,371	47,047	42,328	-187,534	-184,312
Earnings from investments accounted for using the equity method	1,496	454	-	-	-	-	-	-	-51	-8	-	-	-	-	-	-	1,444	446
Segment earnings before interest and taxes (EBIT)	24,048	26,263	48,433	41,588	36,156	19,631	5,058	8,776	-11,727	-15,282	6,436	1,390	-17,463	-11,902	4,050	261	94,991	70,724
Other interest and similar income	3,339	3,306	116	131	1,612	1,308	1,358	736	1,732	2,701	572	220	4,941	5,445	-7,392	-5,423	6,279	8,423
Other interest and similar expenses	-3,508	-3,750	-515	-165	-820	-1,070	-26	-17	-6,844	-8,877	-1,048	-1,121	-1,142	-1,065	5,989	6,432	-7,913	-9,633
Valuation result not relating to operating activities	-	-0	-	-	305	-589	-	-	9,828	-	-	-	-758	50	-3,178	-	6,197	-539
Finance cost	-169	-445	-399	-34	1,097	-351	1,333	718	4,717	-6,176	-476	-901	3,041	4,431	-4,582	1,010	4,563	-1,749
Earnings before taxes (EBT)	23,880	25,818	48,034	41,554	37,254	19,280	6,391	9,494	-7,010	-21,458	5,960	489	-14,422	-7,471	-532	1,270	99,554	68,976
Income taxes	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-30,276	-24,853
Net profit																	69,278	44,123
of which attributable to																		
owners of the parent company																	69,265	48,582
non-controlling interests																	13	-4,459
Investments accounted for using the equity method	3,134	2,093	-	-	-	-	-	-	58	109	-	-	-	-	-	-	3,192	2,202
Major non-cash expenses:																		
Impairment/ reversal of impairments on receivables	-702	227	-3,841	-2,181	33	145	93	-163	-4,959	810	-	-	103	-103	-518	1,203	-9,791	-62
Increase/- decrease of provisions/ accrued liabilities	70,176	58,355	5,675	3,396	24,950	17,750	5,859	4,315	961	1,774	1,656	312	5,637	4,539	-	-	114,914	90,442