

PRELIMINARY INCOME STATEMENT

Consolidated income statement for the period from January 1 to December 31

All figures in €'000	2024	2023
Revenue	1,037,534	941,125
Other revenue	29,139	32,373
Total revenue	1,066,673	973,498
Inventory changes	-4,295	-11,262
Commission expenses ¹	-474,917	-426,701
Expenses from real estate development ¹	-5,096	-18,676
Interest expenses	-30,220	-16,333
Valuation result/loan loss provisions	-7,988	-1,037
Personnel expenses	-233,031	-209,078
Depreciation and impairments	-30,044	-35,820
Other operating expenses	-187,534	-184,312
Earnings from investments accounted for using the equity method	1,444	446
Earnings before interest and taxes (EBIT)	94,991	70,724
Other interest and similar income	6,279	8,423
Other interest and similar expenses	-7,913	-9,633
Valuation result not relating to operating activities	6,197	-539
Finance cost	4,563	-1,749
Earnings before taxes (EBT)	99,554	68,976
Income taxes	-30,276	-24,853
Net profit	69,278	44,123
of which attributable to		
owners of the parent company	69,265	48,582
non-controlling interests	13	-4,459
Earnings per share in €^{2,3}		
Basic	0.63	0.44
Diluted	0.63	0.44

¹ Basis of calculation basic: average number of ordinary shares outstanding as of December 31, 2024: 109,188,748

² Basis of calculation diluted: average number of ordinary shares outstanding as of December 31, 2024: 109,334,686