

INCOME STATEMENT

Income statement for the period from January 1 to December 31

all figures in €000	2021	2020
Revenue	907,297	745,524
Other revenue	27,219	21,799
Total revenue	934,516	767,323
Inventory changes	16,881	7,284
Commission expenses	-482,461	-397,040
Interest expenses	-323	-412
Valuation result/loan loss provisions	1,570	-3,021
Personnel expenses	-180,479	-147,971
Depreciation and impairments	-30,390	-27,691
Other operating expenses	-166,807	-142,838
Earnings from investments accounted for using the equity method	4,306	3,729
Earnings before interest and tax (EBIT)	96,812	59,363
Other interest and similar income	700	1,311
Other interest and similar expenses	-4,855	-4,126
Valuation result not relating to operating activities	596	-213
Finance cost	-3,559	-3,028
Earnings before tax (EBT)	93,253	56,335
Income taxes	-30,427	-13,093
Net profit	62,826	43,241
of which attributable to		
owners of the parent company	62,632	43,253
minority interests	195	-11
Earnings per share in €		
basic/diluted	0.57	0.40