



## MLP Group

### Income statement for the period from January 1 to December 31, 2015

<i>All figures in € '000</i>	<b>Q4 2015</b>	<b>Q4 2014</b>	<b>2015</b>	<b>2014</b>
Revenue	178,434	177,819	535,651	509,727
Other revenue	9,251	8,618	21,529	21,378
<b>Total revenue</b>	<b>187,685</b>	<b>186,437</b>	<b>557,180</b>	<b>531,105</b>
Commission expenses	-86,158	-84,030	-253,584	-233,633
Interest expenses	-564	-563	-1,921	-2,838
Personnel expenses	-32,465	-28,832	-113,457	-105,964
Depreciation and amortisation	-3,308	-3,341	-15,113	-13,417
Other operating expenses	-42,330	-40,392	-144,234	-137,394
Earnings from shares accounted for using the equity method	465	334	1,836	1,127
<b>Earnings before interest and taxes (EBIT)</b>	<b>23,326</b>	<b>29,612</b>	<b>30,706</b>	<b>38,986</b>
Other interest and similar income	113	151	509	669
Other interest and similar expenses	-532	-1,368	-3,263	-2,007
<b>Finance cost</b>	<b>-410</b>	<b>-1,217</b>	<b>-2,753</b>	<b>-1,337</b>
<b>Earnings before taxes (EBT)</b>	<b>22,916</b>	<b>28,395</b>	<b>27,953</b>	<b>37,649</b>
Income taxes	-6,785	-6,631	-8,170	-8,694
<b>Net profit</b>	<b>16,131</b>	<b>21,764</b>	<b>19,783</b>	<b>28,955</b>
Of which attributable to owners of the parent company	16,131	21,764	19,783	28,955
<b>Earnings per share in €</b>				
basic	0.15	0.20	0.18	0.27
diluted	0.15	0.20	0.18	0.27
Number of shares	108,484,800*	107,877,738	108,484,800*	107,877,738

\* Weighted average number of shares in the financial year