

MLP Group Segment reporting

Income statement for the period from October 1 to December 31, 2014

| | Financial Services | | FERI | | Holding | | Consolidation | | Total | |
|--|--------------------|----------------|---------------|---------------|--------------|---------------|---------------|---------------|----------------|----------------|
| | Q4/2014 | Q4/2013* | Q4/2014 | Q4/2013 | Q4/2014 | Q4/2013* | Q4/2014 | Q4/2013 | Q4/2014 | Q4/2013* |
| <i>All figures in € '000</i> | | | | | | | | | | |
| Revenue | 147,188 | 128,565 | 31,591 | 28,059 | 0 | 0 | -961 | -1,324 | 177,819 | 155,300 |
| Other revenue | 3,932 | 3,781 | 1,797 | 1,807 | 5,473 | 3,905 | -2,583 | -2,533 | 8,618 | 6,960 |
| Total revenue | 151,120 | 132,347 | 33,388 | 29,865 | 5,473 | 3,905 | -3,544 | -3,857 | 186,437 | 162,260 |
| Commission expenses | -68,369 | -57,716 | -16,340 | -14,643 | 0 | 0 | 680 | 1,072 | -84,030 | -71,286 |
| Interest expenses | -563 | -640 | 0 | 0 | 0 | 0 | 1 | 1 | -563 | -640 |
| Personnel expenses | -19,202 | -18,851 | -8,091 | -7,964 | -1,540 | -2,284 | 0 | 0 | -28,832 | -29,098 |
| Depreciation/amortisation and impairment | -2,282 | -1,938 | -547 | -500 | -511 | -689 | 0 | 0 | -3,341 | -3,127 |
| Other operating expenses | -35,655 | -35,014 | -4,454 | -3,046 | -2,975 | -2,487 | 2,693 | 2,758 | -40,392 | -37,789 |
| Earnings from shares accounted for using the equity method | 334 | 169 | 0 | 0 | 0 | 0 | 0 | 0 | 334 | 169 |
| Earnings before interest and tax (EBIT) | 25,382 | 18,356 | 3,955 | 3,713 | 446 | -1,555 | -171 | -26 | 29,612 | 20,488 |
| Other interest and similar income | 79 | 179 | 16 | 311 | 58 | 184 | -2 | -2 | 151 | 672 |
| Other interest and similar expenses | -560 | -74 | -524 | -208 | -332 | -275 | 48 | 58 | -1,368 | -499 |
| Finance cost | -481 | 106 | -508 | 103 | -274 | -91 | 46 | 56 | -1,217 | 173 |
| Earnings before tax (EBT) | 24,901 | 18,462 | 3,447 | 3,815 | 172 | -1,646 | -125 | 30 | 28,395 | 20,661 |
| Income taxes | | | | | | | | | -6,631 | -4,656 |
| Net profit | | | | | | | | | 21,764 | 16,004 |

* Adjustment of previous year's figures