

Income statement for the period from January 1 to December 31, 2014

<i>All figures in € '000</i>	Q4 2014	Q4 2013*	2014	2013*
Revenue	177,819	155,300	509,727	480,502
Other revenue	8,618	6,960	21,378	18,477
Total revenue	186,437	162,260	531,105	498,979
Commission expenses	-84,030	-71,286	-233,633	-214,158
Interest expenses	-563	-640	-2,838	-4,401
Personnel expenses	-28,832	-29,098	-105,964	-106,203
Depreciation and amortisation	-3,341	-3,127	-13,417	-11,811
Other operating expenses	-40,392	-37,789	-137,394	-132,632
Earnings from shares accounted for using the equity method	334	169	1,127	902
Earnings before interest and taxes (EBIT)	29,612	20,488	38,986	30,676
Other interest and similar income	151	672	669	1,214
Other interest and similar expenses	-1,368	-499	-2,007	-1,046
Finance cost	-1,217	173	-1,337	167
Earnings before taxes (EBT)	28,395	20,661	37,649	30,844
Income taxes	-6,631	-4,656	-8,694	-6,937
Net profit	21,764	16,004	28,955	23,907
Of which attributable to owners of the parent company	21,764	16,004	28,955	23,907
Earnings per share in €				
basic	0.20	0.15	0.27	0.22
diluted	0.20	0.15	0.27	0.22
Number of shares	107,877,738	107,877,738	107,877,738	107,877,738

* Adjustment of previous year's figures