

## MLP Group Segment reporting

### Income statement for the period from October 1 to December 31, 2013

	Financial Services		Feri		Holding		Consolidation		Total	
	Q4/2013	Q4/2012*	Q4/2013	Q4/2012	Q4/2013	Q4/2012*	Q4/2013	Q4/2012	Q4/2013	Q4/2012*
<i>All figures in € '000</i>										
Revenue	128,565	180,213	28,059	25,463	-	-	-1,324	-1,259	155,300	204,418
Other revenue	3,781	5,969	1,807	979	3,905	4,029	-2,533	-2,599	6,960	8,378
<b>Total revenue</b>	<b>132,347</b>	<b>186,181</b>	<b>29,865</b>	<b>26,443</b>	<b>3,905</b>	<b>4,029</b>	<b>-3,857</b>	<b>-3,858</b>	<b>162,260</b>	<b>212,796</b>
Commission expenses	-57,716	-84,912	-14,643	-13,028	-	-	1,072	1,101	-71,286	-96,839
Interest expenses	-640	-1,557	-	-	-	-	1	1	-640	-1,557
Personnel expenses	-18,851	-20,171	-7,964	-7,583	-2,284	-1,905	-	-	-29,098	-29,659
Depreciation/amortisation and impairment	-1,938	-1,905	-500	-510	-689	-633	-	-	-3,127	-3,048
Other operating expenses	-35,014	-31,208	-3,046	-3,360	-2,487	-2,622	2,758	2,714	-37,789	-34,476
Earnings from shares accounted for using the equity method	169	268	-	-	-	-	-	-	169	268
<b>Earnings before interest and tax (EBIT)</b>	<b>18,356</b>	<b>46,696</b>	<b>3,713</b>	<b>1,963</b>	<b>-1,555</b>	<b>-1,131</b>	<b>-26</b>	<b>-42</b>	<b>20,488</b>	<b>47,486</b>
Other interest and similar income	179	256	311	185	184	202	-2	-4	672	640
Other interest and similar expenses	-74	-64	-208	-64	-275	-250	58	64	-499	-314
<b>Finance cost</b>	<b>106</b>	<b>192</b>	<b>103</b>	<b>121</b>	<b>-91</b>	<b>-48</b>	<b>56</b>	<b>60</b>	<b>173</b>	<b>326</b>
<b>Earnings before tax (EBT)</b>	<b>18,462</b>	<b>46,888</b>	<b>3,815</b>	<b>2,084</b>	<b>-1,646</b>	<b>-1,178</b>	<b>30</b>	<b>19</b>	<b>20,661</b>	<b>47,812</b>
Income taxes									-4,656	-13,638
<b>Net profit</b>									<b>16,004</b>	<b>34,174</b>

\* Adjustment of previous year's figures