

MLP Group Segment reporting

Income statement for the period from January 1 to December 31, 2013

All figures in € '000	Financial Services		Feri		Holding		Consolidation		Total	
	2013	2012*	2013	2012	2013	2012*	2013	2012	2013	2012*
Revenue	384,666	466,885	100,943	83,146	-	-	-5,108	-5,462	480,502	544,569
Other revenue	13,439	16,741	5,102	5,588	12,611	11,566	-10,590	-10,418	20,561	23,477
Total revenue	398,106	483,626	106,045	88,734	12,611	11,566	-15,698	-15,880	501,063	568,046
Commission expenses	-162,619	-199,448	-55,937	-41,028	-	-	4,398	4,667	-214,158	-235,808
Interest expenses	-4,403	-7,403	-	-	-	-	2	2	-4,401	-7,401
Personnel expenses	-72,163	-71,324	-29,036	-26,109	-5,004	-5,060	-	-	-106,203	-102,493
Depreciation/amortisation and impairment	-7,327	-8,047	-1,974	-1,992	-2,510	-2,534	-	-	-11,811	-12,573
Other operating expenses	-123,258	-126,205	-11,092	-11,159	-9,354	-10,420	11,072	10,977	-132,632	-136,809
Earnings from shares accounted for using the equity method	902	956	-	-	-	-	-	-	902	956
Earnings before interest and tax (EBIT)	29,238	72,154	8,005	8,446	-4,257	-6,449	-226	-234	32,760	73,918
Other interest and similar income	535	564	312	196	580	1,261	-70	-94	1,358	1,928
Other interest and similar expenses	-242	-244	-397	-307	-702	-715	295	361	-1,046	-905
Finance cost	293	320	-84	-111	-123	547	225	267	311	1,022
Earnings before tax (EBT)	29,530	72,474	7,921	8,335	-4,380	-5,902	0	33	33,072	74,940
Income taxes									-7,583	-22,007
Net profit (total)									25,489	52,933

* Adjustment of previous year's figures